

YOU ARE INVITED!

Jo Dee Messina



One of the best known names in country music
- IN CONCERT -
for all Northeastern REMC Members!

Saturday, Sept. 10, 2011
Allen County War Memorial Coliseum
Doors open at 6:00 p.m.
Return your RSVP Card quickly for best seating!

All members registered by 7:00 p.m. will be eligible to win \$500 CASH

The first 1000 members will receive free 75th Anniversary Commemorative gifts

Additional CASH PRIZES given away throughout the evening

Win FRONT ROW SEATS and BACK STAGE PASSES to meet Jo Dee Messina

Supervised program for children 4-10 years old only, featuring animals from the Fort Wayne Children's Zoo, plus games from Science Central

Displays featuring many of our products, services and rebates

PRESORT STD
US POSTAGE PAID
FORT WAYNE, IN
PERMIT NO 18

NORTHEASTERN REMC
A Touchstone Energy® Cooperative
4901 East Park 30 Drive
Columbia City, IN 46725



DETACH HERE

This RSVP card must be signed and returned by Friday, September 2, to **GUARANTEE RESERVED SEATING**. Seating assignments will be based on the returned postmark of this card. Tickets are held in your name at the door... no further acknowledgement will be sent to you.

Number of reserved seats required: _____
(Members and immediate household members only—10 years of age or older)

Number of children attending the children's program: _____
(Children 4-10 years old ONLY)

Please seat us with: _____
(Print first and last name. Your name must also appear on their RSVP card.)

List any physical disabilities requiring special seating accommodations:

Signature _____ Telephone _____

RETURN THIS CARD ONLY IF YOU PLAN TO ATTEND.

Please call us by September 8 to cancel your reservation if your plans change — 244-6111 or 625-3700, ext. 412.

THIS IS YOUR INVITATION!
YOUR RSVP CARD IS ENCLOSED



We're Definitely **Different**

**Northeastern REMC
Corporate Report 2010**

Northeastern's Corporate Mission

To meet our members' ongoing needs for economical and reliable electric service in ways that merit the trust and confidence of the public.

Northeastern REMC is definitely different than most utility companies. We always have been. We take a strong interest in you, our member, and are doing everything possible to live up to our mission statement every day. That commitment is one of the many things that really set us apart.

Our biggest difference? Northeastern is a not for profit, member-owned cooperative. That means as a member, or customer, you are part owner of this business. You have a direct say in the running of this business by electing your neighbors to our board of directors. You have a voice. And we listen.

In what other ways are we so different?

- **When it comes to your electric bill, our rates are set to simply cover the cost of doing business** – not to generate profits for shareholders. In fact, we operate on a not-for-profit basis. Monies in excess of the cost of operation are used as capital by the co-op. These “margins” are allocated to each member’s capital credit account based on how much the member paid for electric service. We return those credits on a rotating schedule. Each year the board determines if a portion of the capital credits can be returned, based on the co-op’s financial condition. In 2010, we returned nearly \$832,000 to members.
- **We deliver VALUE to you by investing in our business and distribution system.**
 - Last year we invested approximately \$ 4.7 million in infrastructure and equipment.
 - 7 miles of overhead and 19 miles of new underground lines were installed and upgrades were made to 13 miles of line.
 - We completed the upgrade to our Woodland substation and began upgrading our Perry substation.
 - The installation of Advanced Metering Infrastructure (AMI) meters was completed system-wide in April.
- **We are again ranked among the best cooperatives in the country when comparing outage statistics.** Because of our hard working employees, year round tree trimming and right-of-way clearing, and investments in infrastructure and technology, power was available to members 99.98 percent of the time in 2010.
- **Access to our employees and directors and our personalized services also set us apart.**
 - You can pick up your phone and talk directly with a member service representative or our energy advisor.
 - Last year alone, our energy advisor analyzed energy usage in over 140 homes. We distributed cost saving compact fluorescent light bulbs; picked up 268 old inefficient refrigerators and freezers and paid you for each one collected; and offered rebates on energy efficient heating and cooling equipment.
 - Online services expanded, including E-Bill payment, automated withdrawals, and 24 hour access for bill payment. Nearly 50 percent of our members now use some form of electronic service. With our Interactive Voice Response system, you can very simply make payments over the phone. In 2011 we will be offering members the opportunity to “go green” as we offer paperless billing.
 - Members have 24 hour access to nremc.com to check balances, get account information, pay bills and check on the latest co-op news.
 - In March, our directors met with members during three district meetings, providing a chance for members to ask questions, learn what the co-op has been doing, the challenges we face, and where we are headed in the future.
- **We're proud of our communities.** Northeastern supported its employees as they donated time and talents to local charities, events and organizations, and showed its commitment to area youth through continued sponsorships of educational, athletic and safety programs. Many of our members were also very generous

PLEASE SIGN THIS CARD AND BRING IT TO THE COLISEUM!

Please join us on Saturday, September 10, for our Member Appreciation Night and Annual Meeting

This is your official notice that Northeastern REMC's Member Appreciation Night and Annual Meeting will be held at the Allen County War Memorial Coliseum, Fort Wayne, Indiana, on Saturday, September 10, 2011. Doors open and registration begins at 6:00 p.m. A very brief meeting starts at 7:00 p.m. and will include the election of one director from each of the following districts:

District 1 - Bruce Heffelfinger

District 8 - Herchell (Allen) Boyd, Joe Hilger, Daniel Linnemeier (Nominated by Member Petition)

District 9 - Ray Hoverman, Jane Scott

This card also entitles you to free Coliseum parking.

Please call us by September 8 to cancel your reservation if your plans change -- 244-6111 or 625-3700, ext. 412.

This allows us to reassign your seats to others.

I verify that I am the member listed on this registration card (photo I.D. may be required)

Signature: _____

FINANCIAL REPORT

		2010	2009
CONSOLIDATED STATEMENT OF OPERATIONS for the year ended December 31			
Operating Revenues		\$83,167,788	\$81,437,049
Operating Expenses	Purchased Power	\$65,773,987	\$64,486,844
	Other Operations	6,191,657	6,159,341
	Maintenance	1,892,405	1,886,964
	Depreciation	4,027,794	3,692,557
	Taxes	1,532,305	1,420,137
	Other Interest and Deductions	189,981	267,095
Total Operating Expenses		\$79,608,129	\$77,912,938
Interest on Noncurrent Liabilities		\$2,030,833	\$1,886,575
G & T and Other Capital Credits		\$1,464,982	\$1,379,070
Operating Margins		\$2,993,808	\$3,016,606
Non-Operating Margins	Interest Income	\$96,597	\$85,898
	Miscellaneous	72,387	(2,623)
Total Non-Operating Margins		\$168,984	\$83,275
Net Margins		\$3,162,792	\$3,099,881
Assets		2010	2009
Utility Plant	Electric Plant (at cost)	\$108,716,753	\$105,108,055
	Construction Work in Progress	1,553,015	2,292,122
	Accumulated Depreciation	(39,284,428)	(36,668,884)
Net Utility Plant		\$70,985,340	\$70,731,293
Total Other Assets and Investments		\$8,823,088	\$7,673,522
Current Assets	Cash and Temporary Investments	\$606,503	\$643,681
	Restricted Cash	4,960,155	4,057,523
	Accounts Receivable	7,608,073	6,641,330
	Accrued Utility Revenues	2,451,300	2,374,547
	Materials and Supplies	894,295	952,194
	Current and Accrued Assets	105,787	93,451
Total Current Assets		\$16,626,113	\$14,762,726
Deferred Charges		\$13,651	\$3,645
Total Assets		\$96,448,192	\$93,171,186
Equities and Liabilities		2010	2009
Equities	Memberships	\$358,915	\$352,366
	Patronage Capital	37,278,288	35,660,782
	Other Equities	8,963,179	8,369,133
Total Equities		\$46,600,382	\$44,382,281
Long-Term Debt		\$33,195,780	\$33,481,103
Current Liabilities	Current Maturities of Noncurrent Liabilities	\$1,056,143	\$1,101,567
	Notes Payable	6,300,000	5,300,000
	Accounts Payable	7,177,627	6,784,740
	Current and Accrued Liabilities	1,964,570	1,950,370
Total Current Liabilities		\$16,498,340	\$15,136,677
Total Deferred Credits		\$153,690	\$171,125
Total Equities and Liabilities		\$96,448,192	\$93,171,186

through two community projects offered by the co-op.

- Members choosing to round up their electric bill to the next whole dollar in our Operation RoundUp program enabled nine local charities to get much needed funding.
- EnviroWatt funds, collected from members purchasing a portion of their power from renewable sources, provided grants to two local environmental projects.

- **We provide great service.** Operational excellence by our employees resulted in Northeastern again being ranked among the best companies in the nation for customer service in American Consumer Satisfaction Index (ACSI) surveys. Scores received from our members exceeded the average for Touchstone Energy Cooperatives and the industry, and placed Northeastern higher than any investor-owned utility in the country.

- **We work well with others.** Northeastern partnered with local economic development leaders in recruiting new businesses, resulting in hundreds of jobs and millions of dollars invested locally. Plus we worked diligently to help our commercial and industrial members save money by assessing their energy use, offering cost saving solutions, and pointing them in the direction of grants and financial assistance to make important energy changes.

As you can see, we are different. We're working to keep your electric bills affordable. We're controlling our costs. We're always putting you first. As we enter our 75th year, one thing is certain – we're still *Looking Out for You!*